HEARTLAND HEALTH CARE-WASHINGTON MANOR

3100 WASHINGTON ROAD

KENOSHA	53144	Phone: (262) 658-4622	}	Ownership:	Corporation
Operated from	1/1 To 12/31	Days of Operation:	365	Highest Level License:	Skilled
Operate in Con	junction with	Hospital?	No	Operate in Conjunction with CBRF?	No
Number of Beds	Set Up and St	affed (12/31/05):	152	Title 18 (Medicare) Certified?	Yes
Total Licensed	Bed Capacity	(12/31/05):	153	Title 19 (Medicaid) Certified?	Yes
Number of Resid	dents on 12/31	/05:	124	Average Daily Census:	131

Age, Gender, and Primary Diagnosis	of Residents (12/	31/05)		Length of Stay (12/31/05)	%
Primary Diagnosis	%	Age Groups 	% 	   Less Than 1 Year   1 - 4 Years	38.7 43.5
Developmental Disabilities	0.0	Under 65	9.7	More Than 4 Years	17.7
Mental Illness (Org./Psy)	18.5	65 - 74	12.1		
Mental Illness (Other)	0.8	75 - 84	27.4		100.0
Alcohol & Other Drug Abuse	0.0	85 - 94	37.1		
Para-, Quadra-, Hemiplegic	0.8	95 & Over	13.7	Full-Time Equivalent	
Cancer	0.8			Nursing Staff per 100 Resid	lents
Fractures	5.6	İ	100.0	(12/31/05)	
Cardiovascular	37.9	65 & Over	90.3		
Cerebrovascular	16.1			RNs	11.9
Diabetes	13.7	Gender	%	LPNs	10.6
Respiratory	0.0			Nursing Assistants,	
Other Medical Conditions	5.6	Male	30.6	Aides, & Orderlies	37.2
		Female	69.4	į	
	100.0				
*****			100.0		

## Method of Reimbursement

	Medicare (Title 18)		Medicaid (Title 19)		Other			Private Pay		Family Care			Managed Care							
Level of Care	No.	90	Per Diem (\$)	No.	8	Per Diem (\$)	No.	%	Per Diem (\$)	No.	%	Per Diem (\$)	No.	%	Per Diem (\$)	No.	%	Per Diem (\$)	Total Resi- dents	Of
Int. Skilled Care	0	0.0	0	11	15.9	148	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	11	8.9
Skilled Care	23	100.0	381	57	82.6	127	0	0.0	0	32	100.0	195	0	0.0	0	0	0.0	0	112	90.3
Intermediate				1	1.4	106	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	1	0.8
Limited Care				0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Personal Care							0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Residential Care							0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Dev. Disabled				0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Traumatic Brain In	j 0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Ventilator-Depende	nt 0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0
Total	23	100.0		69	100.0		0	0.0		32	100.0		0	0.0		0	0.0		124	100.0

Admissions, Discharges, and		Percent Distribution	n of Residents'	Condit	ions, Services, an	d Activities as of 12	/31/05	
Deaths During Reporting Period								
Percent Admissions from:		Activities of	%		sistance of	% Totally	Number of	
Private Home/No Home Health	2.1	Daily Living (ADL)	Independent	One	Or Two Staff	Dependent	Residents	
Private Home/With Home Health	1.6	Bathing	0.0		66.1	33.9	124	
Other Nursing Homes	1.1	Dressing	9.7		66.1	24.2	124	
Acute Care Hospitals	94.9	Transferring	16.1		58.1	25.8	124	
Psych. HospMR/DD Facilities	0.0	Toilet Use	16.1		48.4	35.5	124	
Rehabilitation Hospitals	0.0	Eating	60.5		25.0	14.5	124	
Other Locations	0.0	*******	******	*****	******	*****	******	
Total Number of Admissions	374	Continence		%	Special Treatmen	ts	%	
Percent Discharges To:		Indwelling Or Extern	nal Catheter	5.6	Receiving Resp	iratory Care	8.1	
Private Home/No Home Health	21.2	Occ/Freq. Incontiner	nt of Bladder	70.2	Receiving Trac	heostomy Care	0.0	
Private Home/With Home Health	20.4	Occ/Freq. Incontiner	nt of Bowel	61.3	Receiving Suct	ioning	0.0	
Other Nursing Homes	4.5	į			Receiving Osto	my Care	5.6	
Acute Care Hospitals	37.7	Mobility			Receiving Tube	Feeding	3.2	
Psych. HospMR/DD Facilities	0.0	Physically Restraine	ed	0.0	Receiving Mech	anically Altered Diets	s 21.8	
Rehabilitation Hospitals	0.0	į				_		
Other Locations	0.0	Skin Care			Other Resident C	haracteristics		
Deaths	13.9	With Pressure Sores		10.5	Have Advance D	irectives	50.8	
Total Number of Discharges		With Rashes		8.1	Medications			
(Including Deaths)	382	j			Receiving Psyc	hoactive Drugs	64.5	

Selected Statistics: This Facility Compared to All Similar Metropolitan Area Facilities & Compared to All Facilities

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		-		Size:		ensure:			
	This		prietary		-199		lled	Al	
	Facility		Group		Group		Group		lities
	%	%	Ratio	%	Ratio	&	Ratio	%	Ratio
Occupancy Rate: Average Daily Census/Licensed Beds	85.6	85.8	1.00	90.1	0.95	88.8	0.96	88.1	0.97
Current Residents from In-County	59.7	81.3	0.73	84.9	0.70	83.2	0.72	77.6	0.77
Admissions from In-County, Still Residing	8.8	16.8	0.53	18.1	0.49	18.7	0.47	18.1	0.49
Admissions/Average Daily Census	285.5	216.2	1.32	188.0	1.52	177.7	1.61	162.3	1.76
Discharges/Average Daily Census	291.6	217.8	1.34	191.1	1.53	179.2	1.63	165.1	1.77
Discharges To Private Residence/Average Daily Census	121.4	100.9	1.20	87.1	1.39	83.4	1.45	74.8	1.62
Residents Receiving Skilled Care	99.2	97.2	1.02	96.6	1.03	96.3	1.03	92.1	1.08
Residents Aged 65 and Older	90.3	91.5	0.99	90.0	1.00	91.3	0.99	88.4	1.02
Title 19 (Medicaid) Funded Residents	55.6	61.7	0.90	62.3	0.89	61.8	0.90	65.3	0.85
Private Pay Funded Residents	25.8	19.4	1.33	20.8	1.24	22.5	1.15	20.2	1.28
Developmentally Disabled Residents	0.0	0.9	0.00	0.9	0.00	1.1	0.00	5.0	0.00
Mentally Ill Residents	19.4	28.9	0.67	34.5	0.56	34.8	0.56	32.9	0.59
General Medical Service Residents	5.6	23.7	0.24	22.0	0.26	23.0	0.25	22.8	0.25
Impaired ADL (Mean)	53.2	47.9	1.11	48.8	1.09	48.4	1.10	49.2	1.08
Psychological Problems	64.5	59.1	1.09	59.9	1.08	59.5	1.08	58.5	1.10
Nursing Care Required (Mean)	7.2	7.1	1.01	7.3	0.99	7.2	1.00	7.4	0.96